



# IBM Cloud

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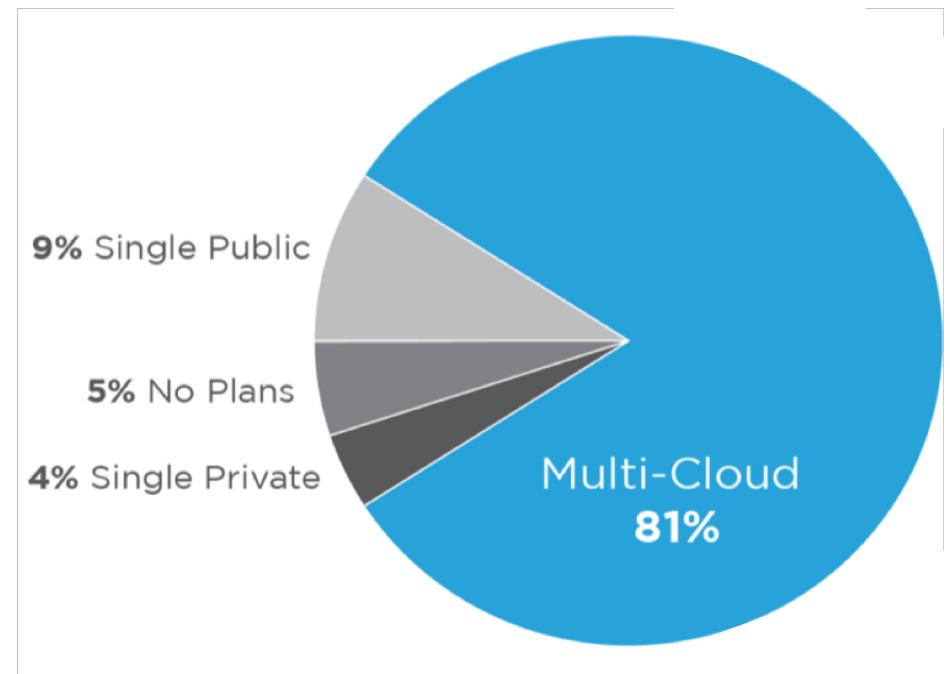
IBM

22 janvier 2019

## Is Multi-Cloud Vision or Reality?

# 81%

of all respondents with 1000+ employees follow a Multi-Cloud strategy



RightScale 2018 State of the Cloud Report - Respondents with 1000+ Employees

## Market Trends

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“The urgency to get to cloud and modernize one's organization as part of the digital transformation is more pressing than ever.”

**65%** customers self-describe as hybrid already and have more than 2 cloud providers

– *Forrester, Private Cloud In 2020: Defining The Future Of The Enterprise Data Center*

**\$443B**

**\$96B**

Private Cloud market size  
in 2017

*IBM MD&I*

**20%**

Private Cloud market  
CAGR thru 2020

• *IBM MD&I*

**\$1.1B**

Application container  
market size in 2018

*451 Research*

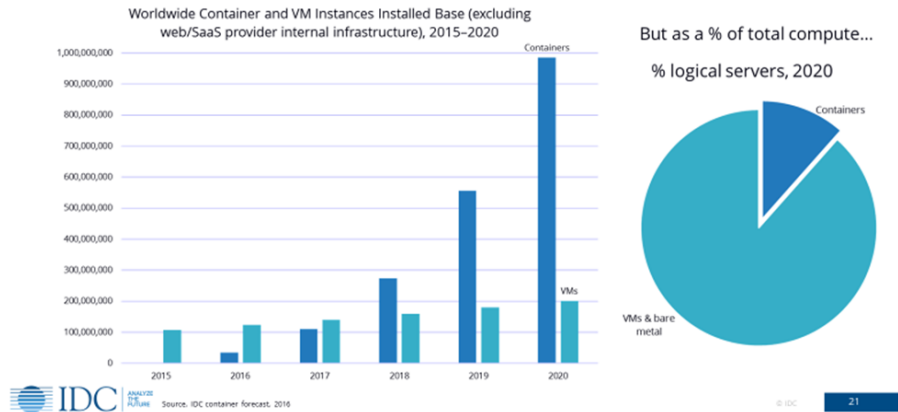
**35%**

Application container  
market CAGR thru  
2021

*451 Research*

# Les containers, nouvelle unité de production d'infrastructure

## Les containers vont dominer l'infrastructure IT d'ici 5 ans ...

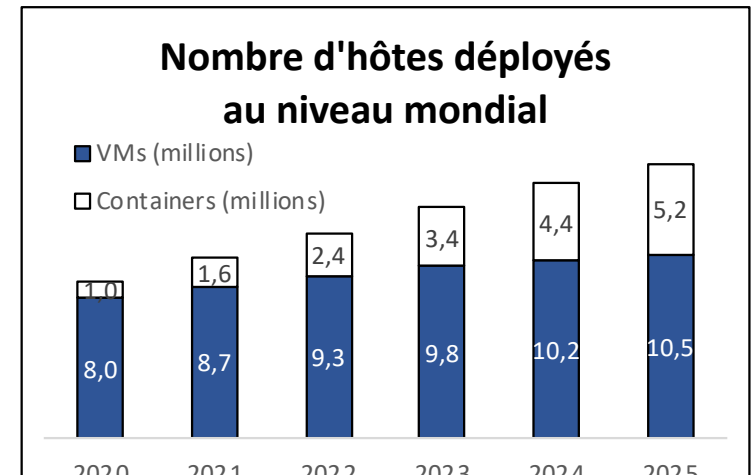
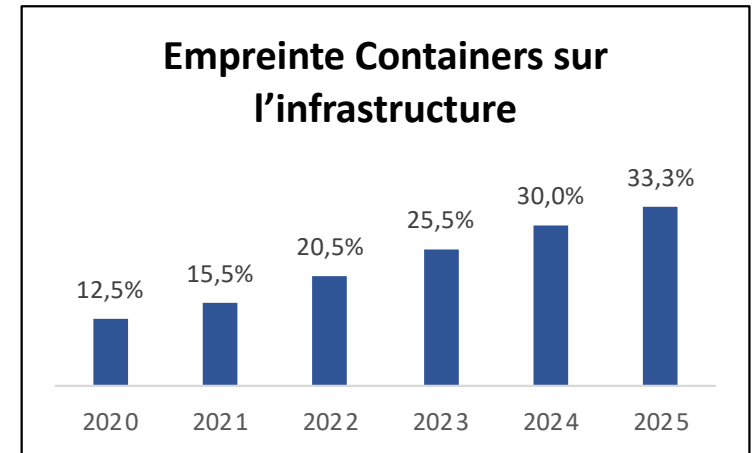


... Et les VMs ne serviront surtout à faire tourner le « Legacy ».

## Tous les types de déploiements adopteront les Containers

Deployment Model	2015	2016	2017-e	2022-p	CAGR (2017-2022)
Public Cloud	318.0	360.3	419.1	1,709.2	32.5%
Private Cloud	208.4	240.9	286.0	1,298.9	35.3%
Hybrid Cloud	161.0	187.9	225.2	1,072.2	36.6%
<b>Total</b>	<b>687.4</b>	<b>789.1</b>	<b>930.4</b>	<b>4,080.4</b>	<b>34.4%</b>

En m\$



# IBM Cloud : choix et flexibilité de la technologie d'exécution

PERFORMANCE &  
CONTROL

PORTABILITY

DEVELOPMENT SPEED



## Bare Metal

Maximum performance and control



## Virtual Server

Leverage existing languages and tools



## Containers

Maximum portability



## Platform as a Service

Extensive runtime options



## Serverless

Maximum speed with serverless apps

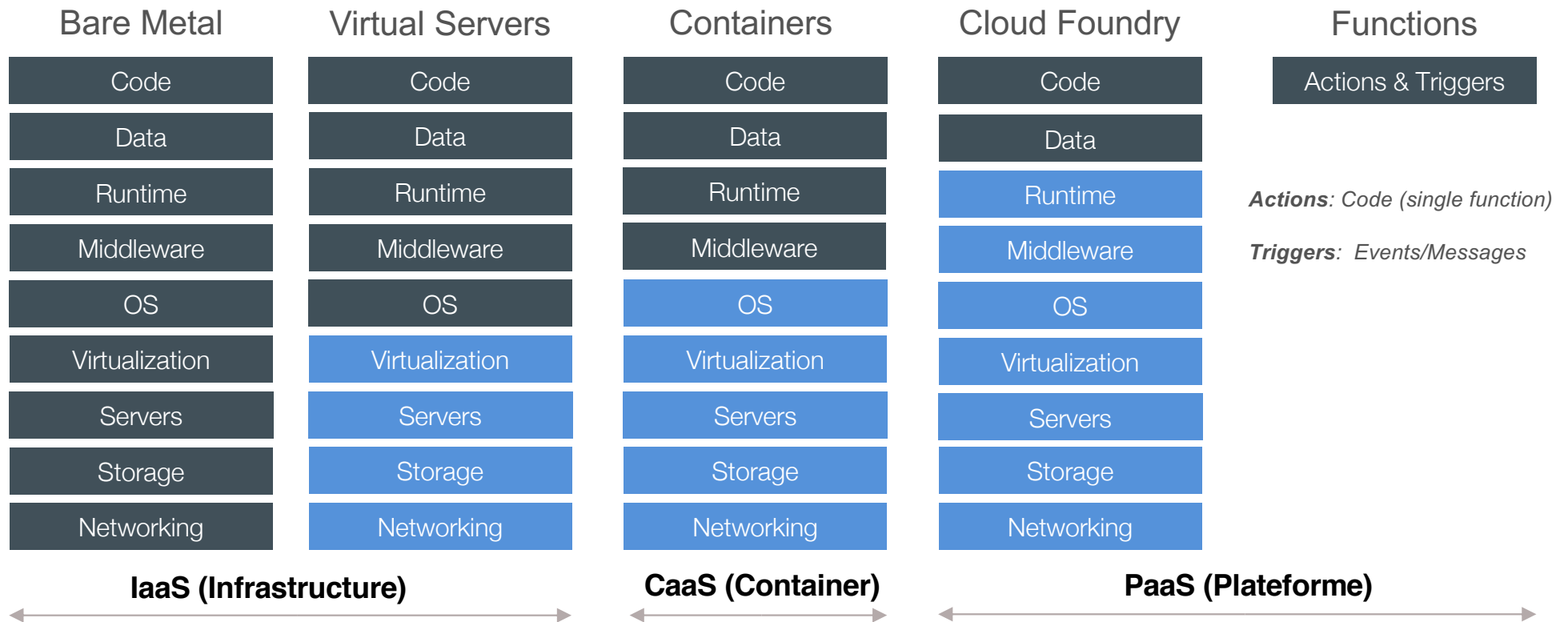
IaaS (Infrastructure)

CaaS (Container)

PaaS (Plateforme)

# IBM Cloud : choix et flexibilité de la technologie d'exécution

- Customer Managed
- Service Provider Managed





# IBM Cloud

Start building immediately  
using 190+ unique services.

Last updated on January 21, 2019  
<https://ibm.biz/cloud-cheatsheet>

## Compute

- Bare Metal Server
- Cloud Foundry Enterprise Environment
- Dedicated Virtual Server
- Functions
- HPaaS from Rescale
- Kubernetes Service
- Public Virtual Server
- Reserved Virtual Server
- Transient Virtual Server
- WebSphere Application Server

## Storage

- Block Storage
- box
- Cloud Object Storage
- Cloud Object Storage (Classic)
- File Storage
- Object Storage OpenStack Swift (infrastructure)

## Networking

- Citrix NetScaler VPX
- Cloud Load Balancer
- Content Delivery Network
- Direct Link Connect
- Direct Link Dedicated
- Direct Link Dedicated Hosting
- Direct Link Exchange
- Domain Name Service
- FortiGate Security Appliance 10Gbps
- FortiGate Security Appliance 1Gbps
- Hardware Firewall
- Hardware Firewall (Dedicated)
- Internet Services
- IPSec VPN
- Juniper vSRX
- Local Load Balancer
- SSL Certificates
- Subnets/IPs
- Virtual Router Appliance

## VLAN

### AI

- AI OpenScale
- Compare Comply
- Discovery
- Knowledge Catalog
- Knowledge Studio
- Language Translator
- Machine Learning
- Natural Language Classifier
- Natural Language Understanding
- Personality Insights
- PowerAI
- Speech to Text
- Text to Speech
- Tone Analyzer
- Visual Recognition
- Watson Assistant
- Watson Studio

### Databases

- CloudAMQP
- Cloudant
- Compose Enterprise
- Compose for Elasticsearch
- Compose for etcd
- Compose for JanusGraph
- Compose for MongoDB
- Compose for MySQL
- Compose for PostgreSQL
- Compose for RabbitMQ
- Compose for Redis
- Compose for RethinkDB
- Compose for ScyllaDB
- Databases for Elasticsearch
- Databases for Etcd
- Databases for PostgreSQL
- Databases for Redis
- Db2
- Db2 Hosted
- Db2 Warehouse
- ElephantSQL
- GEO Web Services
- Hyper Protect DBaaS
- InfluxCloud
- Informix
- Lift CLI
- Messages for RabbitMQ
- SQL Query

### Developer Tools

- Activity Tracker
- Alert Notification
- Auto-Scaling
- Availability Monitoring
- Cloud Monitoring with Sysdig
- Container Registry
- Continuous Delivery
- DevOps Insights
- Event Management
- Globalization Pipeline

## Log Analysis

- Log Analysis with LogDNA
- Mendix Platform Service
- Monitoring
- PagerDuty
- Toolchain
- Workload Scheduler

## Analytics

- Analytics Engine
- Apache Spark
- Cognos Dashboard Embedded
- Decision Optimization
- Geospatial Analytics
- Information Server
- Master Data Management
- Streaming Analytics
- Weather Company Data

## Integration

- API Connect
- App Connect
- Event Streams
- MQ
- Rocket Mainframe Data
- Secure Gateway
- SPLICE Pre-CAT Insurance Notifications

## Internet of Things

- AT&T Flow Designer
- AT&T IoT Data Plans
- Bosch IoT Rollouts
- Car Diagnostic API
- Internet of Things Platform
- Precision Location
- UnificationEngine

## Security and Identity

- App ID
- Certificate Manager
- Contrast Security
- FusionAuth
- Key Protect
- Security Advisor
- Twilio Authy
- Twilio Verify

## Web And Mobile

- App Launch
- Mobile Foundation
- Phunware Location Based Services
- Phunware Mobile Marketing Automation
- Push Notifications
- Telstra Messaging API
- Zuznow

## Web and Application

- Conversation.one
- Esri ArcGIS for Developers
- Intelligent Travel API
- Mapbox Maps
- Nexmo

- Twilio Programmable SMS
- Twilio Programmable Video
- Twilio Programmable Voice
- Voice Agent with Watson

## Finance

- Accern-API
- Accrete.AI: Rational Exuberance
- Accrete.AI: Rumor Hound
- Accrete.AI: Topic Deltas
- Alloy
- Bondevalue-API
- Coalesce for Risk and Compliance Monitoring
- Difitek
- Dwolla
- Investnet | Yodlee
- HazardHub Property Risk Data API
- Morningstar
- Natural Language Generation APIs
- Payeezy
- Plaid
- Powerlytics Behavior/Propensity Model API
- Powerlytics Consumer Income API
- Powerlytics Investable Assets & Wealth API
- Quovo
- RelSci
- RiskSpan RS Edge Loan Analytics
- Totum Risk
- TradeIt
- TrueRisk Labs - Equity Predictions Using Advanced AI
- WealthEngine API
- Xignite Market Data APIs
- Ylabs

## Blockchain

- Blockchain

## VMware

- Cloud Private Hosted
- Cloud Secure Virtualization
- F5 on IBM Cloud
- FortiGate Security Appliance on IBM Cloud
- FortiGate Virtual Appliance on IBM Cloud
- HyTrust CloudControl on IBM Cloud
- HyTrust DataControl on IBM Cloud
- HyTrust KeyControl on IBM Cloud
- Managed Services for Veeam on IBM Cloud
- Managed Services for Zerto on IBM Cloud
- Managed Services from IMI
- Mission Critical VMware on IBM Cloud
- NetApp ONTAP Select
- Spectrum Protect Plus on IBM Cloud
- Veeam on IBM Cloud
- VMware Cloud Foundation on IBM Cloud
- VMware vCenter Server on IBM Cloud
- VMware vSphere on IBM Cloud
- Zerto on IBM Cloud

Built for all your applications. AI Ready. Secure to the core. This is the IBM Cloud. Visit [cloud.ibm.com](https://cloud.ibm.com) today.

Voir <https://console.bluemix.net/catalog/?category=platform>

Export du catalogue avec informations descriptives des services (format Excel,Word) sur <http://mycatalog.mybluemix.net/>

Run IBM MQ in any location or cloud exactly as you need it

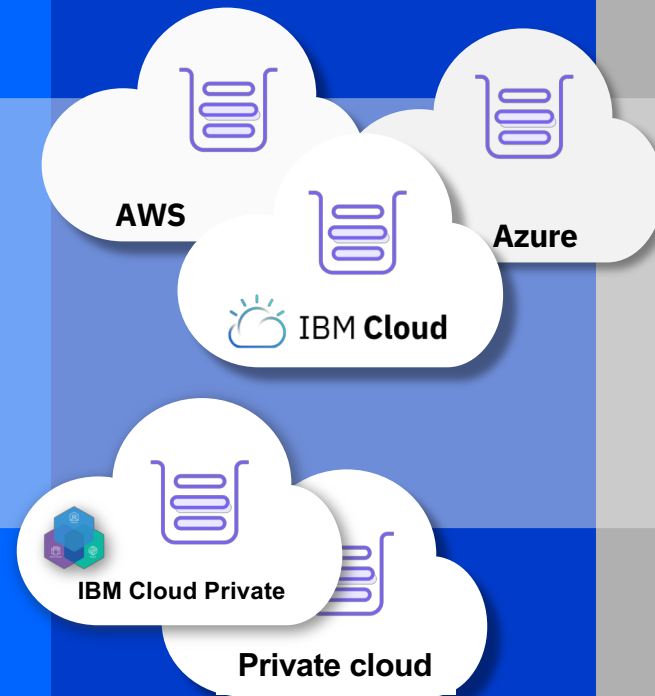


Celebrating  
**25** years

On-premise, software and the MQ Appliance



Run it yourself in any cloud, public or private



Let IBM host it for you with its managed SaaS MQ service in public cloud





# MQ on Cloud – truly multi-cloud

MQ on Cloud queue managers can now be provisioned onto infrastructure in **AWS** ensuring that MQ is exactly where you need it - close to your applications.

Your infrastructure is provisioned within the IBM account in AWS, billing from IBM with same purchase options as for IBM Cloud

Consistent user experience for managing on-premise and multi-cloud environments

**EU: IBM Cloud in London, AWS in Dublin,** more coming.. let us know where you need it!



Size	Price
Trial	Free
Small	\$1.30 per hour 1 x VPC-hour price
Medium	\$5.20 per hour 4 x VPC-hour price
Large	\$15.60 per hour 12 x VPC-hour price

# IBM Cloud Private



IBM Cloud Private is a **K8s platform** to develop **modern applications** based on **micro-services architectures** behind the enterprise's firewall while consuming IBM's catalog (**helm charts**) of **middleware and software** or 3<sup>rd</sup> party assets.

# Leverage Open Standard Technologies



Executable package of software that includes everything needed to run it

Automate deployment, scaling, and management of containerized applications

Define, install, and upgrade Kubernetes applications

Infrastructure as code to provision public cloud and on-premises environments

**Containers**

**Orchestration**

**Management**

**Provisioning**

# IBM Cloud Private

Cloud native features for the enterprise... on any infrastructure!

**IBM Middleware, Data, Analytics and Developer Services**  
 Cloud enabled middleware, messaging, databases, analytics, and cognitive services to optimize current investments while rapidly innovating

Enterprise grade services for Middleware, Data, Analytics, DevOps And AI

**Core Operational Services**  
 Simplify Operations Management, Security, and Hybrid integration

Enterprise grade operations, across your Hybrid IT environment

**Kubernetes-based Container Platform**

Industry leading container orchestration platform across private, hybrid & public clouds

**Cloud Foundry**

For prescribed app development & deployment

**IBM Cloud Automation Manager**

Infrastructure as Code provisioning on public and on-prem clouds

Open by design, preventing vendor lock-in

**Runs on existing IaaS:**

**Third Party alliances:** Dell Cisco NetApp HP Nutanix ...

Leverage existing investments

## MQ in Containers

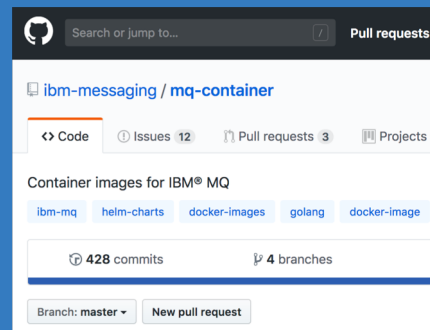
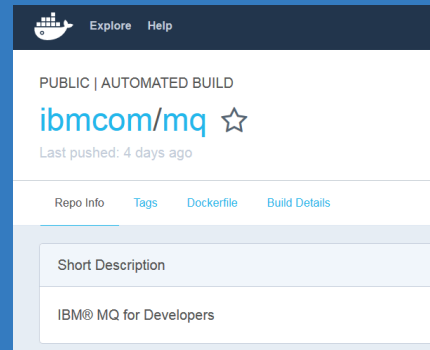
Supporting public and private cloud deployments

### Why?

- Self service
- Simplified upgrade
- Consistency
- Scale / HA
- Isolation

[github.com/  
ibm-messaging/  
mq-container](https://github.com/ibm-messaging/mq-container)

MQ has been supporting Docker containers since 2015 with images on Docker Hub and Docker Store and sample setups on Github



MQ provides Helm charts for deploying MQ into Kubernetes platform, on-prem or on cloud, such as IBM Kubernetes Service



IBM Cloud  
Kubernetes Service

MQ Advanced is available as a fully supported product with **IBM Cloud Private**

deploy IBM certified software containers into an IBM provided Kubernetes platform or an existing Red Hat OpenShift new



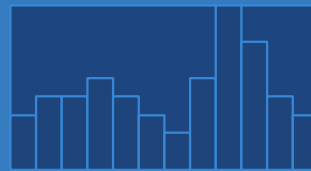
## Hourly licensing

IBM has introduced the ability to purchase an entitlement based on the container size in Virtual Processor Cores and the number of hours that MQ was deployed in each container

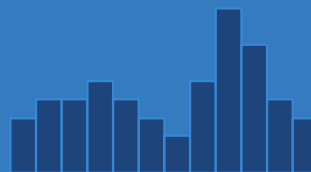
New for  
MQ 9.1

## Pre-purchase *core hours*

Use the hours as needed, whether that's constant or varies across the day, week or year.



Traditional licensing



Hourly licensing

## Fully portable

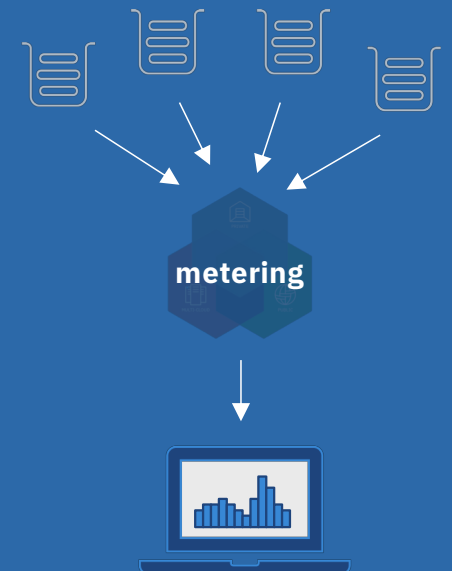
Deploy containers wherever and whenever you want, and move them with ease

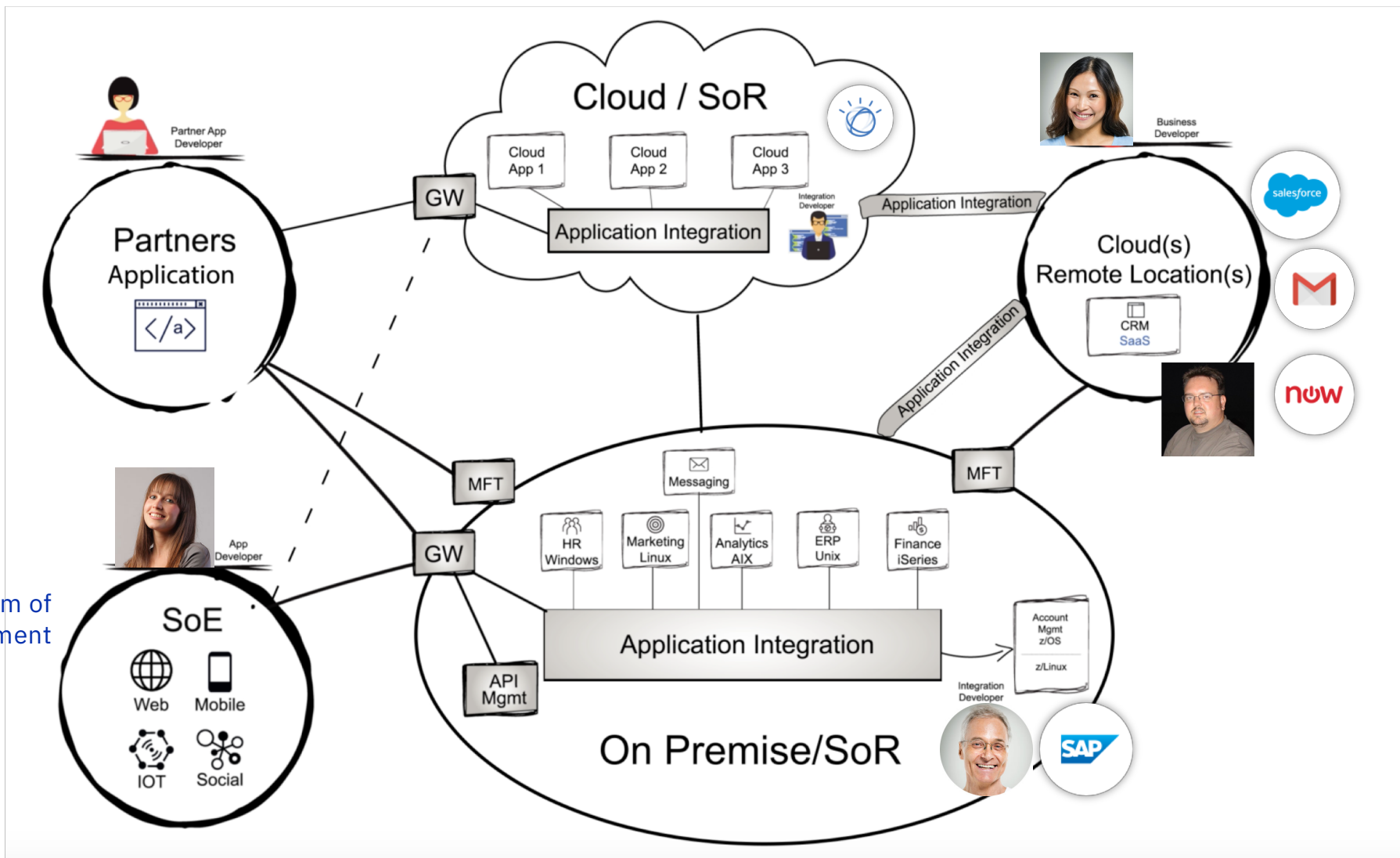
Available for Docker containers (including Kubernetes and OpenShift) both on-prem and in the cloud



## No ILMT requirement

On-prem metering service provided in IBM Cloud Private used to track usage



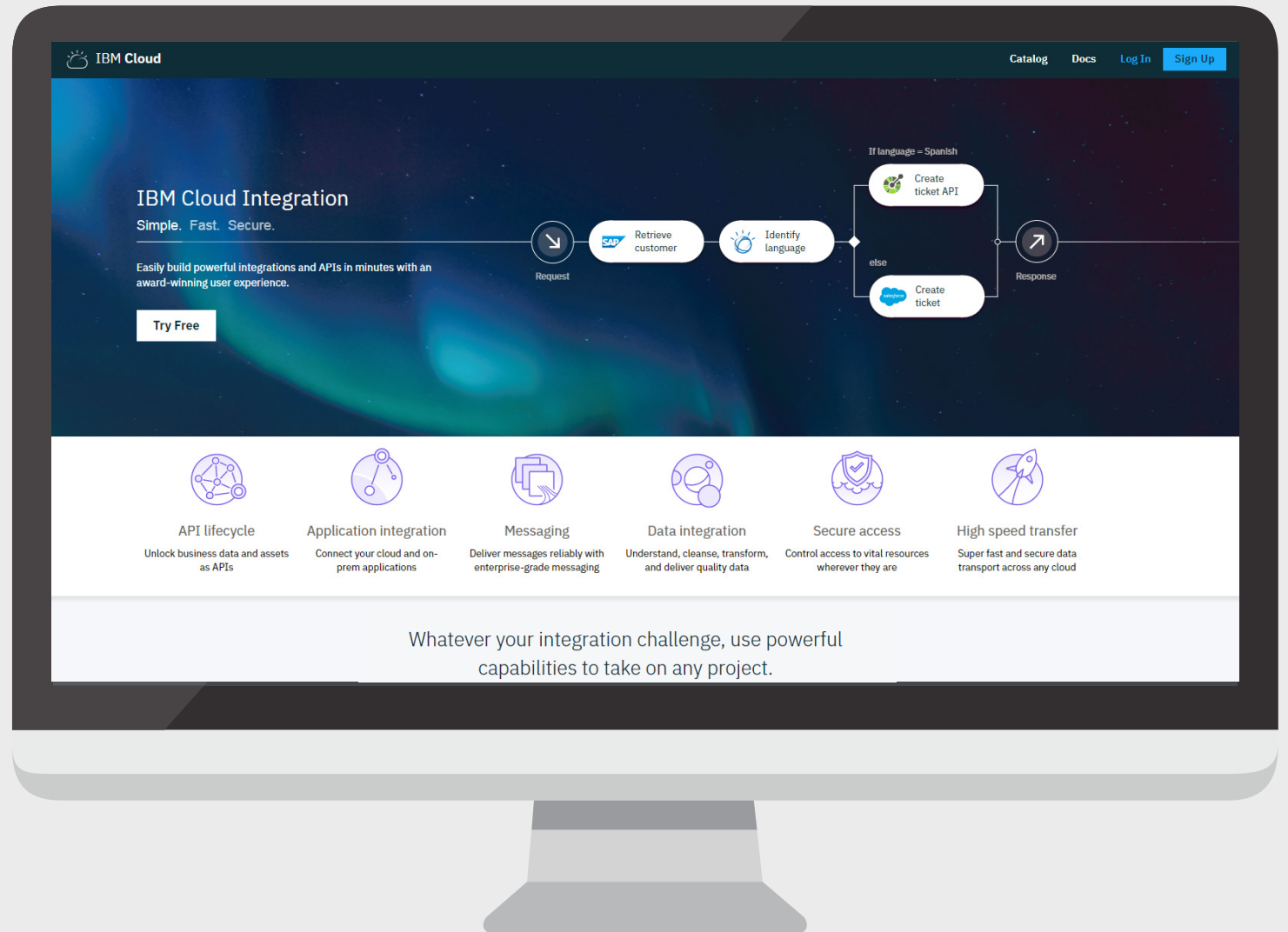


SoE : System of Engagement

SoR : System of Records

# One Platform for Simple, Fast, and Secure Multicloud Integration

Think 2018 / 8272 / March 2018 / © 2018 IBM Corporation





# Industry leading capabilities to accelerate business value

●●●  
Simple

●●●  
Fast

●●●  
Secure



## API Lifecycle

Unlock business data and assets as APIs



## Data Integration

Understand, cleanse, transform and deliver quality data



## Application Integration

Connect your cloud and on-prem applications



## High Speed Transfer

Super fast & secure data transport across any cloud



## Messaging & Events

Deliver msgs reliably with enterprise-grade messaging



## Secure Access

Control access to vital resources wherever they are

## 3 options de Plates-formes

Par ordre d'apparition

- Application Integration Suite (2017)
  - ▲ AIS Enterprise= API Connect Enterprise + App Connect Enterprise
  
- Flex Bundle (2018)
  - ▲ Flex Bundle is a novel concept providing maximum flexibility to clients
  - ▲ Clients can buy a number of Flexpoints and distribute them across the following products
    - API Connect Enterprise, DataPower Gateway Virtual Edition, App Connect Enterprise (formerly IIB), MQ Advanced, Aspera
  
- Cloud Integration Platform (2019)
  - ▲ A unique Product which unifies the capabilities of these traditional offerings:
    - API Connect Enterprise, DataPower Gateway Virtual Edition, App Connect Enterprise (formerly IIB), MQ Advanced, Event Streams

# IBM Application Integration Suite Enterprise



Unified, enterprise-grade software offering to connect and transform data & APIs to **build new digital experiences across multi-cloud and microservice environments.**

AIS Enterprise brings together the industry leading capabilities of **App Connect Enterprise** and **API Connect Enterprise** as a compelling unified offering containing integration, API management and security features.

Customers can choose to **trade up to AISE** from AIS, App Connect Enterprise, App Connect Standard, IIB Adv, IIB Standard

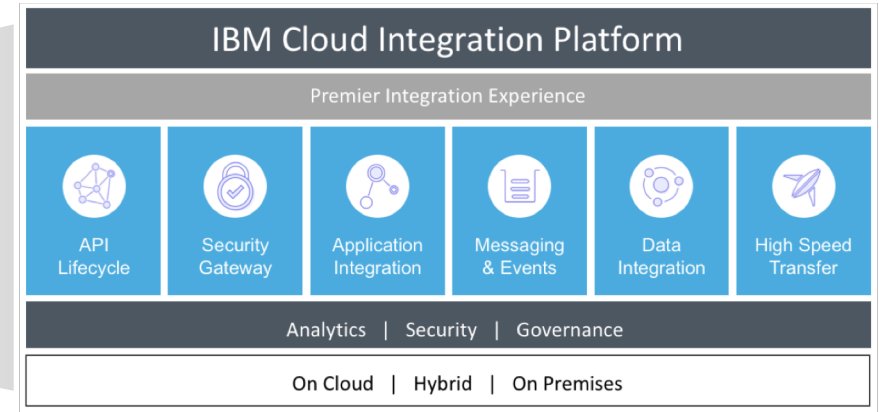
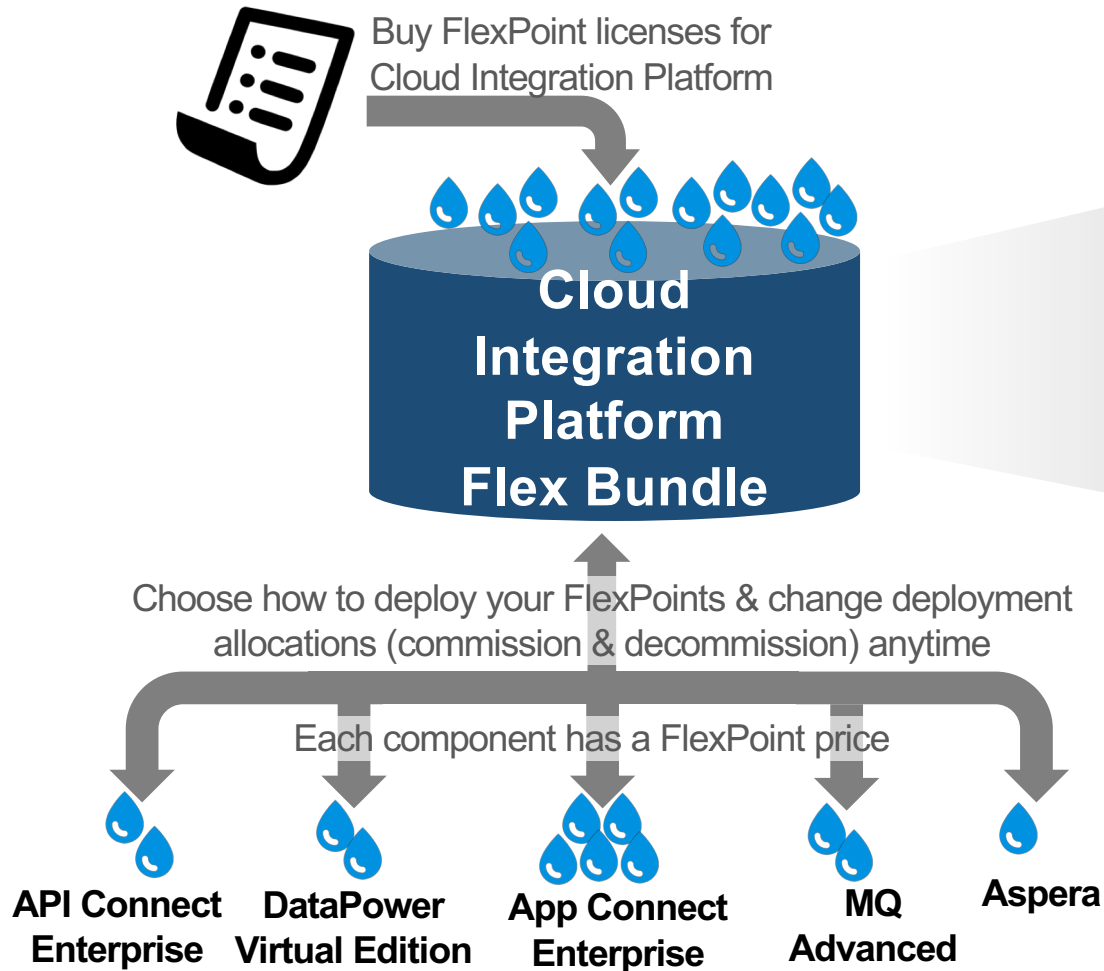
PVU & VPC based parts available (both prod. and non prod.)

1 x PVU/ VPC of AISE = 1 x PVU/VPC ACE + 1 x PVU/ VPC APICE

To utilize the full breadth of capabilities, a minimum recommended install of 12 PVU is advised

A full sizing is strongly advised to determine the right quantity of cores/PVUs for your customer

# Introducing the IBM Cloud Integration Flex Bundle



IBM Cloud Integration Platform Flex Bundle contains entitlements to:

- API Connect Enterprise
- DataPower Gateway Virtual Edition
- DataPower Gateway Modules
- App Connect Enterprise (formerly IIB)
- MQ Advanced
- Aspera

# How does the Cloud Integration Flex Bundle work?

**THIS IS EASY!!!!**

- **Trade Up existing entitlements** to Cloud Integration Flex Bundle
- Buy Cloud Integration Platform Flex Bundle via a single part number
- **Use IBM Cloud Integration products as needed**
- **Change** which products are used **as needs change**

## Perpetual License

Component Offering	Metric	FlexPoints
IBM API Connect Enterprise	PVU	368
IBM API Connect Enterprise Non Production	PVU	185
IBM App Connect Enterprise (IBM Integration Bus)	PVU	1,386
IBM App Connect Enterprise Non Production	PVU	693
IBM Aspera High-Speed Transfer Server	Install	79,750
IBM Aspera Sync Application	Install	9,108
IBM DataPower Gateway Virtual Edition	PVU	285
IBM DataPower Gateway Virtual Edition Non Production	PVU	202
IBM DataPower Gateway Virtual Edition For Developers	Auth User	13,860
Integration Module for IBM DataPower Gateway Virtual Edition	PVU	100
Application Optimization Module for IBM DataPower Gateway Virtual Edition	PVU	81
B2B Module for IBM DataPower Gateway Virtual Edition	PVU	113
IBM MQ Advanced	PVU	191
IBM MQ Advanced High Availability Replica	PVU	39
IBM MQ Advanced for Developers	Install	3,102

A calculator can easily convert your PVU/Installs/API calls etc. into FlexPoints quantity you need

Online Calculator: <https://flexpoint.mybluemix.net/>

# IBM Cloud Integration Platform: Includes

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The customer can buy IBM Cloud Integration Platform through a single part number. The offering comes with capabilities powered by market-leading IBM programs as supporting programs:

- **Cloud Integration Platform Navigator**
- **API Connect Enterprise** to manage and create APIs and microservices
- **App Connect Enterprise** to integrate any-to-any applications
- **MQ Advanced** - the best messaging solution in the industry
- **Event Streams** –enterprise Kafka
- **Data Power Gateway Virtual Edition** for security and API Gateway

Customers can deploy as much of any capability as they need simply by licensing additional cores of Cloud Integration Platform

# Cloud Integration Platform: overview

Improved UX:

- Install
- Platform Navigator
- SSO and logs
- Single VPC Price

IBM Cloud Integration Platform



ACE



APIC



DP

Capabilities delivered leveraging IBM's market leading Integration offerings



MQ



ES



ASP\*.

Deploys on Docker Kubernetes Foundation (included) on x86 architecture

IBM Cloud Private foundation

*\*Aspera CLI included to connect to a separate Aspera server*

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